

# Jackson County Board of Education

E-Rate FY2019 – WAN RFP

February 20, 2019

**PURPOSE:** The Jackson County Board of Education (JCBOE) is seeking proposals for providing dedicated telecommunication/bandwidth/service for all 19 locations of the Jackson County School System.

**BACKGROUND:** The Jackson County School System requires an agreement for a Vendor to provide E-Rate eligible telecommunication/bandwidth/service.

The Jackson County School District has a wide area network (WAN) connecting all schools, Transportation Shop, and the Central Office for the purpose of communication. The current WAN is a fully routed, voice, video, and data fiber optic network. To reduce the possibilities of the interruption of Telecommunications, the current service provider uses SONET technology and dual independent paths to major nodes.

**GENERAL REQUIREMENTS:** The Vendor must propose telecommunications with High Speed WAN Connectivity based on the **Section II, Detailed Specifications**. All submissions must use the Proposal Forms provided in **Section III**.

**TERM:** Bid prices shall be in effect for Thirty-six (36) months starting July 1, 2019 with 2 optional 1-year extensions upon the annual approval of E-rate funding.

The Jackson County School District reserves the right to terminate services due to reduction of funding available or the failure to obtain E-Rate funding. The school district further reserves the right to terminate services should the vendor fail to provide prompt and effective service in maintaining connectivity to the specifications outlined in this RFP.

Vendors must be a valid E-Rate provider with an approved SPIN for telecommunications. Vendors must provide the SPIN number and all applicable E-Rate Form 471, Item 21 attachments with the bid.

The Jackson County School District will review all proposals for service based on the Alabama State Bid Law and requirements of the USAC-SLD for E-Rate funding.

This RFP package consists of the following sections:

- I. General Conditions
- II. Detailed Specifications
- III. Proposal Forms
- IV. Bid Evaluation Matrix
- V. JCBOE Sites

**Send proposals and supporting documentation to:**

**Bid for Telecommunications: High Speed WAN Connectivity  
BID # WAN2019-01  
Jackson County Board of Education  
16003 AL HWY 35  
Scottsboro, Alabama 35768  
Attn: Derek Wright**

**DO NOT FAX PROPOSALS. PROPOSALS WILL BE RECEIVED AT THE JACKSON COUNTY BOARD OF EDUCATION OFFICE AT THE ADDRESS SHOWN ABOVE UNTIL 9:00 AM, CST, THURSDAY, MARCH 21, 2019. PROPOSALS MUST BE MAILED OR HAND DELIVERED TO THE ADDRESS IN TIME FOR DELIVERY BEFORE THE CLOSING TIME AND DATE.**

**Schedule of Events:**

Event	Date
Release of RFP to vendors	February 20, 2019
Deadline for responses to RFP	9:00 AM CST March 21, 2019
Selection of Vendor	March 21, 2019
Service Starts (No Exceptions)	July 1, 2019

**INQUIRES**

All correspondence and inquiries regarding this RFP must be submitted in writing to:

Derek Wright  
Jackson County Board of Education  
P.O. Box 490  
Scottsboro, Alabama 35768  
  
Or emailed to:  
**wrightd@jacksonk12.org**

**Do not fax correspondence or inquiries.**

## II: Specifications

### The Vendor must:

- Provide a layer 3 capable, full-duplex, fiber connectivity, voice, video, and data network for all 19 locations listed in Attachment 1, *(Jackson County Schools currently owns and maintains the hardware necessary for all internal IP address routing)*,
- Provide 7-day, 24-hour monitoring of the fiber optic infrastructure and any Primary and Secondary node locations,
- Include customer notification of any network issues as they occur, including planned maintenance outages,
- Provide quality of service (QOS) to all 19 locations,
- Include any applicable installation and setup fees in the pricing, Including any ineligible E-Rate fees,
- Provide seamless connectivity between the Vendor's equipment and the existing LANs in the Jackson County School District,
- Provide a toll-free, technical support number available at least Monday through Friday from 7:00 a.m. until 5:00 p.m.,
- Have all connectivity in place 48 hours prior to activation of services on July 1, 2019,
- Activate services without disrupting the school district's connectivity for more than 24 hours, and
- Provide pricing for all options described in Section III (Additional options may be provided by the Vendor),

### III: Bid Proposal Form

Fiber Optic Wide Area Network (NO Wireless Options will be accepted)	One-Time Fee (if applicable)	Monthly Service Fee per site 36 month term	Total Monthly Service fee, all sites
<b>Current Service</b>			
<b>Option 1. Due July 1, 2019</b>			
<b>1 GBPS to (18) sites</b>			
<b>10G to E. Pruett Technical Center</b>			
<b>Total</b>			
<b>Option 2. Due July 1, 2019</b>			
<b>1 GBPS (12) Sites</b>			
<b>10G to E. Pruett Technical Center</b>			
<b>10GBPS to (6) High Schools *</b>			
<b>Total</b>			
<b>Option 3. Due July 1, 2019</b>			
<b>10GBPS to ALL Sites</b>			
<b>Total</b>			

Up to 10G Capable: Wide Area Network with 90 day notice to winning vendor for upgrade to 10G	One-Time Fee	Monthly Service Fee per site, add to option 1. 36 month term	Total Monthly Service fee, all sites, add to option 1
<b>Option 4. 90 day notice to vendor</b>			
<b>Up to 10GBPS Capable to (6) High Schools *</b>			
<b>Up to 10GBPS Capable to all sites</b>			

\* 6 High School sites include the following:  
 North Jackson, North Sand Mnt, Pisgah, Section, Skyline, and Woodville

## IV: Evaluation Matrix

Factor	Points Available
One Time Install and Total Service Cost <i>(Based on all E-Rate eligible installation and service costs. Note that points may be deducted when one-time installation costs in the first year form a high percentage of the first-year costs.)</i>	40
Additional Costs to District for Implementation <i>(Based on all costs that the District would assume, including ineligible E-Rate installation and monthly costs, costs associated with preparing sites to accept service, and equipment the District would be required to purchase in order to successfully receive the services.)</i>	30
Quality of the design/solution provided	25
Local or in-state vendor	15
<b>Total</b>	<b>100</b>

Each proposal will be evaluated based on criteria and priorities defined by the Jackson County School System. The school system will award a contract based on the vendor submission that best meets the needs of the school system with regard to the current Technology Plan, future growth, and RFP specifications, not necessarily the lowest price even though price will be a priority factor.

## V: Jackson County Board of Education Sites

<p><b>Jackson County Board of Education</b> 16003 Alabama Highway 35 Scottsboro, Alabama 35768</p>	<p><b>Pisgah High School</b> 60 Metcalf Street Pisgah, Alabama 35765</p>
<p><b>Bridgeport Elementary School</b> 1014 Jacobs Avenue Bridgeport, Alabama 35740</p>	<p><b>Rosalie Elementary School</b> 162 County Road 355 Pisgah, Alabama 35765</p>
<p><b>Bridgeport Middle School</b> 620 Jacobs Avenue Bridgeport, Alabama 35740</p>	<p><b>Section High School</b> 141 Alabama Highway 71 Section, Alabama 35771</p>
<p><b>Bryant Elementary School</b> 6645 Alabama Highway 73 Bryant, Alabama 35958</p>	<p><b>Skyline High School</b> 897 County Road 25 Scottsboro, Alabama 35768</p>
<p><b>Dutton Elementary School</b> 180 Main Street Dutton, Alabama 35744</p>	<p><b>Stevenson Elementary School</b> 930 Old Mount Carmel Road Stevenson, Alabama 35772</p>
<p><b>Flat Rock Elementary School</b> 788 County Road 33 Flat Rock, Alabama 35966</p>	<p><b>Stevenson Middle School</b> 701 Kentucky Avenue Stevenson, Alabama 35772</p>
<p><b>Hollywood Elementary School</b> 6369 County Road 33 Hollywood, Alabama 35752</p>	<p><b>Woodville High School</b> 290 County Road 63 Woodville, Alabama 35776</p>
<p><b>Macedonia Elementary School</b> 196 County Road 49 Section, AL 35771</p>	<p><b>Earnest Pruet Center of Technology</b> 29490 US Highway 72 Hollywood, Alabama 35752</p>
<p><b>North Jackson High School</b> 45549 Alabama Highway 277 Stevenson, Alabama 35772</p>	<p><b>JCBOE Transportation Shop</b> 1121 W. Willow Street Scottsboro, AL 35768</p>
<p><b>North Sand Mountain High School</b> 29333 Alabama Highway 71 Higdon, Alabama 35979</p>	